

The 2011 Top Contractor List

Where are you ranked on this year's list?

It's one of the industry's most anticipated lists: Snow Magazine's annual Top Contractor list.

This is the seventh year we've compiled the top contractor list. It started with a meager 50 contractors and has grown to the benchmark 100 snow professionals you see before you. It's a veritable who's who of the professional snow and ice management industry.

So how did we compile the 2010-11 Top Contractor list?

This year we began earlier than usual, soliciting anticipatory entry forms from contractors as early as March. Entry forms were distributed to North American snow and ice removal contractors via the pages of Snow Magazine, fax, email and through our regular newsletter. We also conducted an extensive number of follow-up phone calls

with contractors to make sure anyone and everyone had an opportunity to submit their numbers for this year's list.

Once the nomination process closed in early August, the completed forms were entered into a database. Then, the numbers were crunched and snow removal firms were organized according to their respective 2010-11 snow removal revenue numbers. In the cases where two or more snow fighters reported the same snow revenue figures, those contractors shared the higher ranking.

Again, congratulations to each snow removal firm who landed a spot on this year's list. Good luck to everyone this winter and we hope to see more new names on the 2011-12 list.

— The editors

RANK	COMPANY	CITY	STATE	2010-11 REV
1	Brickman Group	Gaithersburg	MD	\$192,500,000
2	ValleyCrest Landscape Companies	Calabasas	CALIF	\$35,400,000
3	Lipinski Snow Services	Marlton	NJ	\$32,000,000
4	Clintar Landscape Management	Markham	ONT	\$30,000,000
5	Ferrandino and Son	Farmingdale	NY	\$26,750,000
6	Reliable Property Services	Eagan	MINN	\$18,750,000
7	TruGreen LandCare	Ijamsville	MD	\$14,865,518
8	Arctic Snow and Ice Control	Frankfort	IL	\$14,000,000
9	Acres Group	Wauconda	IL	\$12,700,000
10	Yardworx	Calgary	AB	\$7,900,000
11	Mainscape	Fishers	IN	\$7,850,000
12	Ruppert Landscape	Laytonsville	MD	\$7,840,641
13	True North Services	Kansas City	KAN	\$7,328,500
14	U.S. Lawns	Oriando	FLA	\$7,140,000
15	Abraxus Snow Removal	Parma	OHIO	\$7,000,000
16	Landscape Concepts Management	Grayslake	IL	\$6,920,755
17	Lawn Ranger Outdoor Services	Eden Prairie	MINN	\$6,000,000
18	Case Snow Management	North Attleboro	MASS	\$5,862,000
19	RBR/Melville Snow Inc.	Islandia	NY	\$5,700,000



Denotes a Leadership Award Winner

RANK	COMPANY	CITY	STATE	2010-11 REV
20	Kimball Property Maintenance	Draper	UTAH	\$5,700,000
21	Complete Landscaping Systems	Wichita	KAN	\$5,339,618
22	Sebert Landscaping	Bartlett	IL	\$5,300,000
23	Terracare Associates	Littleton	COLO	\$5,200,000
24	Bluegrass Lawncare of St. Louis	Bridgeton	MONT	\$4,870,129
25	Hittle Snow Removal	Westfield	IND	\$4,650,205
26	Greenscape Landscape Contractors Inc.	Glenside	PA	\$4,457,000
27	Allied Snow Plowing, Removal & Sanding Services Corp.	Mystic	CONN	\$4,143,915
28	Eric's Snow Removal	Mount Laurel	NJ	\$4,100,000
29	The Bruce Company of Wisconsin	Middleton	WIS	\$4,000,000
30	Kujawa Enterprises Inc. (KEI)	Oak Creek	WIS	\$3,708,000
31	Merryman Grounds Maintenance (MGM)	Hampton	VA	\$3,680,000
32	Advanced Snow and Ice Solutions	Hammonton	NJ	\$3,650,000
33	JDK Services	West Dundee	IL	\$3,600,000
34	James Martin Associates	Vernon Hills	IL	\$3,500,000
35	W.L. French	N. Billerica	MASS	\$3,400,000
36	Lawns By Yorkshire	Westwood	NJ	\$3,200,000
37	H&M Snow Pro	Newbury	OHIO	\$3,000,000
38	Grant & Power Landscaping	West Chicago	IL	\$2,900,000
39	David J. Frank landscape	Germantown	WIS	\$2,860,000
40	CSB Contractors Inc.	Stony Point	NY	\$2,800,000
41	G. Greene Construction Co.	Allston	MASS	\$2,800,000
42	Joseph's Snow & Ice Management	Williamstown	NJ	\$2,800,000
43	Cameron Landscaping Inc.	Toronto	ONT	\$2,767,000
44	Troy Clogg Landscape Associates	Wixom	MICH	\$2,761,341
45	Oberson's Nursery & Landscapes	Fairfield	OHIO	\$2,708,530
46	LEI	Millbury	MASS	\$2,632,316
47	Eastern land Management	Stamford	CONN	\$2,500,000
48	S3 Services	Fairfield	NJ	\$2,480,000
49	Snow & Ice Management Co. of Pa.	Presto	PA	\$2,456,538
50	Superior Asphalt Paving Co.	Winnipeg	MAN	\$2,400,121
51	Complete Industries Inc.	Bowie	MD	\$2,400,000
52	Doug Gross Construction	Painted Post	NY	\$2,400,000
53	Clarence Davids & Co.	Matteson	IL	\$2,350,000
54	Canete Snow Management	Wayne	NJ	\$2,327,834
55	Einsteins's Inc.	Fitchburg	MASS	\$2,287,721
56	Schill Landscaping & Lawn Care Services	Sheffield Village	OHIO	\$2,250,112
57	Irrigation & Landscape Management	East Hanover	NJ	\$2,109,700
58	John Hall Construction Inc.	Plainfield	IN	\$2,100,000
59	Cedar Springs Landscape Group Ltd.	Ancaster	ONT	\$2,050,000
60	TBG Landscape	Brooklin	ONT	\$2,050,000